**TEST DI INGLESE - META’ CORSO**

**COGNOME NOME Grosso Paolo Antonio**

**95… / 100**

**Exercise 1**

**Fill in the gaps with these words/phrases**

*Not a bad idea – should say – one thing – What about – can I just – sounds like – have you thought – suggestion – not sure – should do – having*

LYN Bill’s leaving the company next month. How do you think we \_\_\_should say\_\_\_\_ goodbye to him?

TED May I make a \_\_suggestion\_\_\_\_\_\_ ?

LYN Yes, of course.

TED How about \_\_\_having\_\_\_\_\_\_\_\_\_\_\_ a surprise party for him?

ROB Yes, that \_\_\_\_sounds like\_\_\_\_\_\_\_\_\_ a good idea.

LYN Sorry, I don’t think we \_\_\_should do\_\_\_\_\_\_\_\_ that. He’s quite shy and might not like being the centre of attention.

ROB Yes, maybe you’re right. \_\_What about\_\_\_\_\_ taking him out for a few drinks?

LYN I’m \_\_\_\_\_not sure\_\_\_\_\_\_\_ about that. For \_\_\_\_\_one thing\_\_\_\_\_\_\_ , he doesn’t like going to pubs.

ZOE \_\_\_\_Can I just\_\_\_\_\_\_\_\_\_ say something here?

LYN Yes, of course.

ZOE Well, \_have you thought\_\_\_\_\_ of asking him what he wants to do?

TED Yes, that’s \_\_not a bad idea\_\_\_\_ !

22… / 22

**Exercise 2 - Choose the correct word to fill each gap.**

**Global Challenges, Local Actions**

Every day around the world, 150 million people choose our product. They buy them (as – although – so) ***so*** that they can feed their families and keep their homes clean. By making and selling brands that (join – catch – meet)***meet*** people’s everyday needs, we have (grown – risen – increased) ***grown*** into one of the world’s largest consumer goods businesses.

We believe that the very business of “(do – doing – done) ***doing*** business” in a responsible way (has – gets – takes) ***has*** positive social effects. We not (even – just – only) ***only*** create wealth, we also share it. As (the – a – this) ***a*** global company, we play our part (on – for – in) ***on*** addressing global social and environmental concerns such as health and hygiene, and water quality.

However, we do not believe (there – it – what) ***it*** is practical to respond to these concerns purely (at – with – of) ***of*** an international level. Nor do we believe that our company can make a difference (until – except – without) ***without*** working in a number of partnerships. That is (whether – why – where) ***why*** we work together with local agencies and governments.

20… / 24

**Exercise 3 - Writing test**

Your company has decided to make a change to its working hours: Write an email of **30-40** words to staff in your department:

* describing the change of working hours
* explaining the reason for this change
* saying when the working hours will change

Dear staff,

I am writing to inform you about a change of working hours. I am pleased to say that our company has done really well in the last few months and in order to sustain this growth, we need to increase the working hours of our establishment. After a few discussions with our sales manager we decided to split the working day in two working shifts: the first one starting from 6 am to 2.30 pm with 30 minutes of lunch break and the second one starting from 12.30 am to 9 pm. With this change we will also need to recruit more qualified personnel in order to meet our goals. These changes will be effective starting from next week. We look forward to hearing your opinions.

Kind regards

**11**… / 12

**Exercise 4**

**Reading and comprehension test**

Read the text and choose if the following sentences are **Right, Wrong, or Doesn’t say.**

**Good news from an insurance company**

For the fifth year in a row, the Loyalty Insurance Company has cut the cost of its house insurance. More than a million people with homes insured by the company will benefit from decreases of between two and four per cent on the amount they will have to pay this year. This move goes against the market trend, with other insurers increasing rates by an average one per cent.

“The level of claims has been lower than usual over this period, allowing us to make these welcome reductions, “says Malcolm Broad, Loyalty’s General Manager.

Although the cost of insuring a car with Loyalty has increased by six per cent this year, it is still the smallest rise in the insurance industry; most other companies’ rates are, on average, ten per cent higher than they were last year.

“The company has always believed in passing on any improvement in its financial position to its customers, “ says Mr Broad. “Without doubt, this has led to a continual expansion of our business over the past few years.”

1 This is the first year that Loyalty customers are paying less for their house insurance. B

**A** Right **B** Wrong **C** Doesn’t say

2 Insuring a house with Loyalty will be at least four per cent cheaper than last year B

**A** Right **B** Wrong **C** Doesn’t say

3 Loyalty is performing in a different way from other insurance companies A

**A** Right **B** Wrong **C** Doesn’t say

4 This year, Loyalty has had the lowest number of claims ever recorded C

**A** Right **B** Wrong **C** Doesn’t say

5 Loyalty’s car insurance is currently the cheapest available C

**A** Right **B** Wrong **C** Doesn’t say

6 It is Loyalty policy to share its success with its customers A

**A** Right **B** Wrong **C** Doesn’t say

7 Malcolm Broad says that Loyalty’s business started to grow last year B

**A** Right **B** Wrong **C** Doesn’t say

14… / 14

**Exercise 5**

**Read the conversation below, fill the gaps with the right questions.**

JENNY: Paul, have you got a minute?

PAUL: Yeah, sure.

J: \_1\_\_\_ We really need to check that everything is still on target.

P: Sorry, that’s not going to be possible. I’m in Frankfurt for three days and then I was going to take a couple of days’ leave.

J: Oh, OK. \_3\_

P: Yeah, OK. \_5\_\_

J: Sorry, I’m out of the office on Monday.

P: \_7\_, I’m free all day.

J: Great. \_6\_\_

P: That’s fine. \_4\_\_\_

J: Yeah, that’s perfect. \_2\_\_

P: I think a couple of hours should be enough.

J: OK, sounds good. I’ll send you a formal invitation in a bit.

P: Thanks Jenny.

1. Could we try to arrange a progress meeting sometime next week?
2. How long do you think we’ll need?
3. What about the following week then?
4. Shall we meet here in the design office as usual?
5. How about Monday morning?
6. How about after lunch, say, two o’clock?
7. Sometime on Tuesday then?

14… / 14

### Exercise 6 Listening and Comprehension

Listen to the job interview with James Drummond and choose the correct answer for each question.

1. When did James start working for a newspaper? C (after he finished university, when he got the degree)

A when he finished school

B while he was still a student

C after he left university

2 James worked for a newspaper called…. A

A *Business today*

B *Moscow Business*

C *Business News*

3 Why did he go to the Czech Republic? B

A he had a job there

B for a holiday

C to see some friends

4 When James first arrived in Russia…. B

A he could speak Russian fluently

B he didn’t know any Russian

C he could speak Russian quite well

5 What does James say about travelling for work? C

A he travelled a lot in his last job

B he wants to go back to Russia

C he wants to travel in the future

6 James thinks it is important for a journalist to… C

A speak a lot of foreign languages

B be friendly and aggressive

C be organized and friendly

7 The interviewer says that the job includes… B

A opportunities for promotion and long holidays

B on-the-job training and flexible hours

C a good salary and on-the-job training

14 / 14